

**FOR IMMEDIATE RELEASE**

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## **Nortec Communications is Awarded Dell PartnerDirect Certification in Enterprise Architecture**

**Falls Church, VA --- February 22, 2010** – Nortec Communications, Inc. today announced that it has been awarded Dell PartnerDirect Certification in Enterprise Architecture.

The certification is a reflection of Nortec's investment of time and resources and commitment to increasing its server and storage expertise. This new partnership will enable Nortec to be an even more valuable, strategic partner for its customers. The numerous benefits of this certification, combined with the newly acquired exclusive knowledge and best-practices information, strategically positions Nortec to deliver the best solutions for its customers.

"Our Dell PartnerDirect Enterprise Architecture certification will help our customers' businesses run faster, better and smarter by providing access to Dell's innovative EqualLogic storage solutions," said Nortec President and CEO Andrew Grose.

Dell's PartnerDirect Enterprise Architecture certification program requires a strong commitment from its participants. Certified partners must undergo certification and demonstrate their specialization in enterprise architecture.

Certified Enterprise Architecture Partners help enterprise customers decrease total cost of ownership (TCO) and increase return on investment (ROI) through improvements to their customer's server and storage architecture.

"We are very excited about this partnership," said Nortec Chief Operating Officer and EVP George Hammerschmidt. "Our sales and technical staff have been trained on Dell's storage products to bring expertise, added value, and greater return on investment to our customers."

### **About Nortec Communications, Inc.**

Nortec Communications, Inc. is a privately held corporation that has served the DC Metro area's leading organizations since 1991. Nortec is Microsoft Gold Certified Quad- Competency in Networking Infrastructure, Advanced Infrastructure, and Security, and won National Managed VAR Partner of the Year in 2004. The solutions Nortec offers extend beyond Microsoft to Symantec, VMware and ShoreTel offering clients full service in these key infrastructure areas. Nortec's headquarters are in Falls Church, Virginia with additional offices in Philadelphia and Carnegie, Pennsylvania. For more information visit [www.nortec.com](http://www.nortec.com) or call 1-866-531-1990.

## **About Dell**

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they need and value. For more information, visit [www.dell.com](http://www.dell.com).

Dell (NASDAQ: DELL) helps its customers succeed and grow by driving out inefficiencies and making the complex simple so that technology works harder for them. Learn more at [www.dell.com](http://www.dell.com).

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