



Case Study

Remote Connectivity Facilitates Growth for Lending Institution

Learn how this financial institution overcame its costly and unreliable IT infrastructure to facilitate future revenue growth. [Read more...](#)

The Right Fit: Is the Vertical Cloud Right for Your Industry?

No doubt you've noticed a shift in the cloud service provider landscape towards vertical-specific services and applications. The "vertical cloud" refers to cloud services that are optimized for a specific industry.

Vertical cloud computing refers to solutions that are provisioned specifically for your industry. And it can deliver some pretty potent results right off the bat

because they are ideally suited for your needs. Lower, predictable costs, increased efficiencies more ability to function as a company and time savings are all big benefits to this new way of looking at the cloud.



Nortec has already developed vertical cloud solutions in the mortgage broker industry and have seen our clients gain the following benefits almost immediately:

Security: protection of customer information, prevention of data breaches, secure devices and documents, fail safe back-ups, reliable disaster recovery

Reliability and Ease of Use: flexible workplace, reduced downtime, increased employee satisfaction, unlimited support

Reduced IT Spend: savings up to 50%, predictable monthly cost, proactive approach

Rapid Deployment: overnight deployment typical, comprehensive training

[Contact us](#) to learn more about how our vertical cloud solutions might fit your needs to

Time to Upgrade: Mitel Support of ShoreTel Communicator Ends June 30 Prepare with Free Readiness Assessment

As you may be aware, Mitel purchased ShoreTel in late 2017. Mitel recently announced that **ShoreTel Communicator ST14.2 and earlier software versions will not be supported after June 30, 2018.** Software bugs will not be fixed after June 30. Nortec is offering a complimentary Readiness Assessment of your current environment to ensure your environment is compatible with the latest ShoreTel Connect platform.

Customers under active support agreement/contract who continue running ST 14.2 after June 30, 2018, will be in "extended support" mode which means ShoreTel TAC will make best efforts to answer questions and otherwise assist customers. Your supported hardware products will still qualify for RMA service, and of course, the software upgrade/migration to ShoreTel Connect can be downloaded at no additional charge, provided that this is done by Nortec.

We recommend you move to the latest ShoreTel Connect platform no later than June 30, 2018.

In preparation for your move, Nortec will provide a complimentary Readiness Assessment of your current environment.

This assessment is necessary to ensure your environment is compatible with the Connect's software & hardware requirements. Your Nortec Sales and Technical team will be able to advise you as to your readiness and if any preliminary work might be necessary.

Please contact us to schedule your Free Readiness Assessment at **703-288-7210**. We look forward to working with you and your team to assure a smooth transition!

Team Nortec Meet Aatef Rabani Network Administrator

Despite having joined Nortec just two short weeks ago, he's already making a name for himself. Read on to learn more about the one thing – well, two things – Aatef wants his clients to do!

Q. What were you doing before joining Nortec?

A. I worked as a network administrator for RiteAid and then SunTrust while pursuing my associate's and subsequent bachelor's degrees. Once I finished college, I wanted to expand my knowledge and experience in a variety of industries and software. I've learned more in the 2 weeks I've been with Nortec than I learned in the 4 years!

Q: What are you working on right now?

A: Currently, I'm busy migrating all the users for one of our clients from Windows 7 to Windows 10. I troubleshoot software and hardware issues, and basically handle any issue that might come up as well.

Q: What's the best part of your job?

A: When I get stuck in trying to solve an issue, that's exciting to me because I know that I can learn something. Any time I can learn something new is the best part of my job.

Q. If there's one piece of advice you could give your clients, what would it be?

A: Move to the cloud and migrate to Windows 10! You'll save a lot of money and have



greater accessibility in the cloud, and the security Windows 10 provides is amazing.

Q: What would your co-workers be surprised to learn about you?

A: They would be surprised at how quickly I can pick up new things. I come from a banking background, but I am very adept at learning new industry-specific nuances, which I have to say, is a very helpful skill.

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1. [Mitel products revamped post-ShoreTel acquisition](#)
2. [UC Times They Are A-Changin'](#)
3. [Get the Most from Your Cloud Services](#)
4. [Planning the Lifecycle of a UCaaS Project](#)
5. [Windows 10 Cheat Sheet](#)
6. [Automation acumen: Take risks, move fast and evolve](#)
7. [Cloud providers ranking 2018: How AWS, Microsoft, Google Cloud Platform, IBM Cloud, Oracle, Alibaba stack up](#)
8. [Must-Have Office Phone Features](#)
9. [FAQ: Office 2019 is coming; here's what you need to know](#)

The Latest from the Nortec Blog...

[What's All the Hype about Skype for Business?](#)

[Get The Most From Your Cloud Services](#)

Check Out Our Case Studies

Maybe you're considering a server upgrade or migrating to the cloud. Chances are, an organization just like yours has done the same thing - and Nortec has helped them along the way. Learn how the process went for your peers in one our many case studies. [Click here>>>](#)

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